IPOINT BASIC WORKFLOW

CRM MODULE — NEW CUSTOMER

PROPOSAL MODULE — NEW PROPOSAL

PROPOSAL ACCEPTED

SALES ORDER MODULE — CONVERTED SALES ORDER

PRODUCT MANAGEMENT

PROJECT MANAGEMENT

ALLOCATE ON HAND PRODUCTS

REQUEST OUT-OF-STOCK PRODUCTS

CREATE PROJECT TASKS

INVENTORY MODULE — ORDER PRODUCTS

PROJECT MODULE — CREATE WORK ORDERS

PURCHASE ORDER MODULE — RECEIVE & STAGE PRODUCTS

WORK ORDER MODULE — COMPLETE WORK ORDERS

ACCOUNTING MODULE — INVOICE