



Onsite Training

Provided by an iPoint specialist in your office

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iPoint

iPoint Onsite Training Opportunities

Our onsite training features hands-on work with your staff, your data, and your processes with the intent of integrating iPoint into your daily operations.

Typical Training Schedule

We customize our training to fit the needs of your staff. However, this is what you might expect on a typical onsite training visit:



DAY 1

- Business Process Evaluation & System Setup (4 - 6 hours)
*This is where we make sure iPoint is setup to match the way you do business.
- Proposals & Sales (2 - 3 hours)



DAY 2

- Project Manager & Scheduling (2 - 3 hours)
- Purchasing & Staging (2 - 3 hours)
- Billing & Receiving (2 - 3 hours)



DAY 3

- Technicians & Work Orders (2 - 3 hours)
- Wrap-Up & Final Questions (3 - 4 hours)

Business Process Consulting

We also offer business process consulting to help you increase profitability and streamline processes. Consulting is tailored to your business based on your needs and desired outcomes.

Training Costs and Details

- The cost is \$6,000 for 3 days of training and includes travel.
- Additional training days are available at \$1,500 per day.
- Additional travel fees apply outside of the lower 48 states.
- Onsite visits must be scheduled 30 days in advance to facilitate planning and travel logistics.

Your company needs to provide adequate training space and ability to project the iPoint software on a TV or big screen.

Typically, Dave arrives in town the night before and joins you first thing the next morning for day one of training. He stays as long as you need, but three days is usually adequate, depending on the training your staff requires.

Any requested changes to a scheduled training are subject to a rescheduling fee.

Meet Your Trainer, Dave

Training is conducted by Dave Maurer, Director of Training and Support. Dave provides daily training webinars and produces training materials for iPoint, in addition to providing client phone support. Previous to joining the iPoint team, Dave worked for more than a decade at a custom audio video integrator in Portland, Oregon as the Director of Business and Finance. He holds an MBA in Business Management with a technology emphasis.



What Community Members are Saying

“ Dave was great. Super knowledgeable and very patient. iPoint is overwhelming at first, but once you break it down into pieces it becomes much more manageable. Onsite training is really the way to go if you want to get iPoint deployed and usable in the most efficient way.”

Cheryl Ampel, Atlanta Audio & Automation
Atlanta, Georgia

“ We have been iPoint users for just over 2 years now and this was the first time we've done an onsite training. It was so beneficial to have him spend time with my staff and show them all the “tips and tricks” and new features. We had him sit with every person in our office to see how they used the software and offer up advice on how to make us more efficient. Well worth the time. Thanks Dave!”

Jay Divine, Cascade Integration
Seattle, Washington

“ We wanted our entire staff to be up-to-date and ready to fully on-board the entire iPoint process. The training provided by Dave was very helpful and our entire staff greatly benefited from the time spent with Dave. Two regrets/comments: #1 We should have done the onsite training much earlier. #2 Wish we would have scheduled one additional day to allow a little more one-on-one time.”

Ed Simonton, Imagine Audio Video
Franklin, Tennessee